



GLOBAL STRATEGY EXECUTION SUMMIT

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Conference Sponsored by



*frui*Strategy

A Data Labs India Product

SPEAKER PROFILE



M. Fawwad Hussain
Country Head
BMI+ Advisory

20 years of knowledge and expertise in managing Strategies, Systems, Processes, projects, and operations. An expert of enhancing business performance through Business Transformation and Business Process Improvement (Strategy Implementation, Performance Management, Process Improvement, systems management). Delivered Multiple business transformation and Management Systems Projects.

Exposed to hundreds of processes and systems and evaluated several Management systems Ranging from Strategy, Operations, Production, Construction, Real Estates, Oil & Gas, Telecom Sector etc. Carried out more than **300 Days of audits and 5000 hours of training on Management Systems** (QMS, EMS, OHS, BPI, Project Management, Risk Management, and Experiential Learning sessions).

Strategy Qualification

- Certified strategy and business planning professional
- Certified Balanced Scorecard Professional
- Certified Portfolio Management for Business Transformation
- Certified Change Management Practitioner
- Project Management Professional (PMP)
- Certified Organizational Project Management (OPM)
- Certified PMO development, Execution and Effectiveness
- Certified Key Performance Indicators Professional

Management Systems Qualification

- Lean Six Sigma Black Belt
- Quality, Health, Safety, Environment & Food safety Management System Lead Auditor
- Certified Supply Chain Professional
- Approved ATD Train the Trainer
- MTa Experimental Learning Masterclass
- IRCA, HABC, CIEH, MTa, ATD certified trainer



PMO

Effectiveness



Value Management
&
Process Approach



What is Value?

“We aim to deliver to the stakeholders”

Executive Leadership

- Align with the company’s vision and strategic roadmap
- Cascade the strategy throughout the organization
- Enhance Organization’s Culture
- Accelerate Organizational Development

Project and Program Managers

- PMO Collaborate with the PMs to achieve strategic objectives
- Resource Development

Internal (SBUs) or External Clients

- Participate in its customer journey
- Collaborate to enhance Value



PMO Design

Designing a Project Management Office (PMO) or Strategy Execution Office (SEO) involves creating a structure, processes, and functions that align with organizational goals and facilitate effective project management.

- **Organizational Needs**
- **PMO Purpose & Objectives**
- **PMO Type & Structure**
- **Tailored Framework & Processes**
- **Value Management**
- **Standardized Templates and Tools**
- **Establish Reporting and Metrics**
- **Organizational Capability Enhancement**
- **Change Management**
- **Stakeholder Engagement**
- **Risk Management**
- **Continuous Improvement**
- **Start Small and Scale**
- **Technology Integration**



PMO Design

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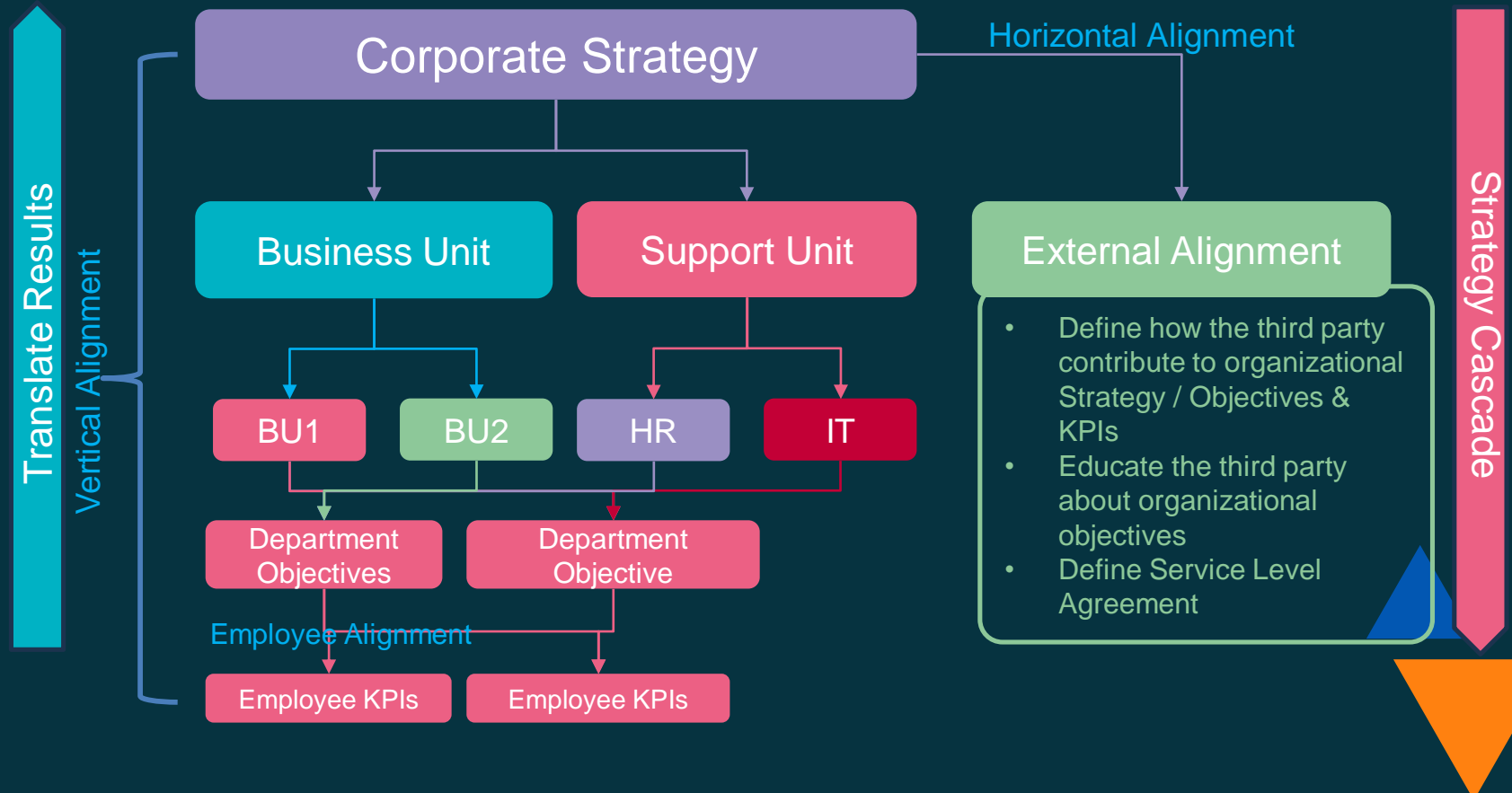
- **Strategy Cascade**
- **Value Management**
- **Flexibility and Adaptability**
- **Integrate Process Approach**
- **Change Management**
- **Organization's Capability**
- **Organization's Culture**



Strategy Alignment

Value for Executive Leadership & Customer

Effective Strategy Alignment requires and in-depth understanding of processes



Strategy Alignment

Corporate Strategy

Objective	Business Unit		Support Unit	External
	Objectives		Objectives	Objectives
	SBU1	SBU2		
Increase Profit	●	●		
Increase Revenue	●	●		
Reduce Operating Cost	●	●	●	
Improve Customer Experience	●	●	●	●
Increase Market Share	●	●		
Reduce Delivery time	●	●	●	●
Improve Operational Efficiency	●	●	●	●
Improve Information Services			●	

PMO Process

Value for Program and Project Managers

- Strategic Alignment
- Value Management
- Effective Communication
- Building agility and pace into decision-making
- Change Management
- Bench Marking
- Standardized Framework
- Resources Development
- Integrated Process Approach
- Performance Enhancement



PMO Process

Value for Program and Project Managers

“ An activity which takes an input and convert it to an output”

Process
Design
Considerations

- Bench Marking
- Tailored Designed
- Stakeholders Expectations
- Flexibility of the processes
- Organizational Culture
- Organizational Capacity
- Organizational Maturity

Level of Process

Processes are categorized into different levels based on their impact on the organization's overall performance and customer satisfaction.

These are the highest-level processes that are directly linked to an organization's strategic goals and objectives. They are often referred to as "Level 1" processes and are the most critical for the organization's long-term success.

Core processes are fundamental to the primary functions of an organization. These are the key processes that directly contribute to the creation and delivery of products or services to customers

These are, also known as "Level 3" processes, are the processes that facilitate the core processes. They provide essential support and resources, to the core processes

These are the lowest-level processes, also known as "Level 4" processes, which are the day-to-day, routine activities within the organization.

Strategic Processes

- Strategic Planning
- Market Research and Analysis
- Product Development and Innovation
- Mergers and Acquisitions
- Strategic Alliances and Partnerships
- Strategic Risk Management
- Strategic Performance Evaluation

Improvements in these processes have a substantial impact on the organization.

Core Processes

- Product Design and Development
- Service Design and Development
- Supplier Management and Evaluation
- Customer Relationship Management
- Operational Performance Monitoring

Improving core processes leads to increased customer satisfaction and efficiency.

Supporting Processes

- Human Resources Processes
- Information Technology (IT) Processes
- Finance and Accounting Processes
- Procurement and Supply Chain Processes
- Legal and Compliance Processes
- Administrative Processes

Improving core processes leads to increased customer satisfaction and efficiency.

Operational Processes

- Document Management
- Supply Chain Management
- Product Development and Innovation
- Quality Control and Inspection
- Non-Conformity Management
- Calibration and Maintenance
- Risk Management

Improving these processes can lead to increased productivity and reduced errors

ABOUT BMI+



BMI⁺ is a unique consulting and training providing company developed with the vision of going above and beyond when it comes to delivering business value. Our team has held the senior positions in national and multinational organizations and fully understands the challenges businesses face while dealing with traditional consulting companies

We envision BMI⁺ as an organization of global excellence in management consulting, meeting the needs of regional and global markets while upholding the Company's position as a capable and trustworthy strategic business partner. Every part of our work is held to the highest standards, and we make sure that the needs of our clients are fully understood and addressed



BUSINESS SERVICES

Business Advisory and Capability Enhancement

Developing and successfully implementing a plan within the organization is essential to maintaining your position as a leader in your industry. Our experts can assist you in formulating the ideal approach for your business, ensuring long-term success.

Strategy Advisory

- Strategy Planning
- Strategy Execution
- Strategy Performance
- Risk Management
- Change Management
- Strategic Training Services

Business Advisory

- Business Transformation
- Digital Transformation
- Business Process Re-Engineering
- Leadership and Management Training

Human Capital Advisory

- Policies Development
- HR Statutory Compliances
- Performance Management Systems
- Soft Skills Development Training

Management Systems Advisory

- Environment, Social, and Governance Reporting (ESG)
- Organizational Policies and Procedures Development
- ISO Management System Development
- ISO Management System Training

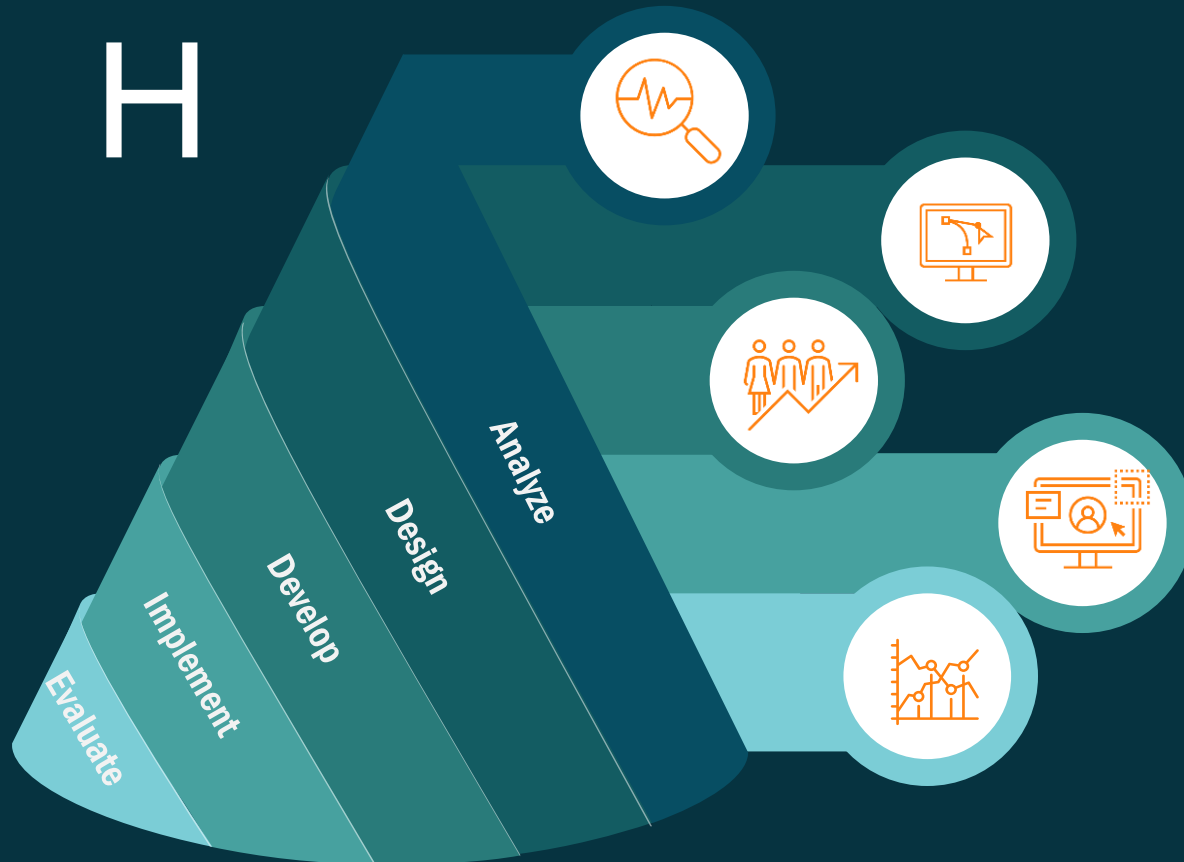
CONSULTING APPROACH

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TRAINING APPROACH

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ADDIE Training Design Model

Analyze

Analyze your business requirements and needs to establish the relevant pivotal points and topics to be addressed, on par with learners' competency levels.

Design

Focus on training program development, such as learning objectives, content, assessment methodology, tools and instruments and more

Develop

creates content according to the input of design phase. Aligning with client requirements and define delivery plans for flawless final product

Implement

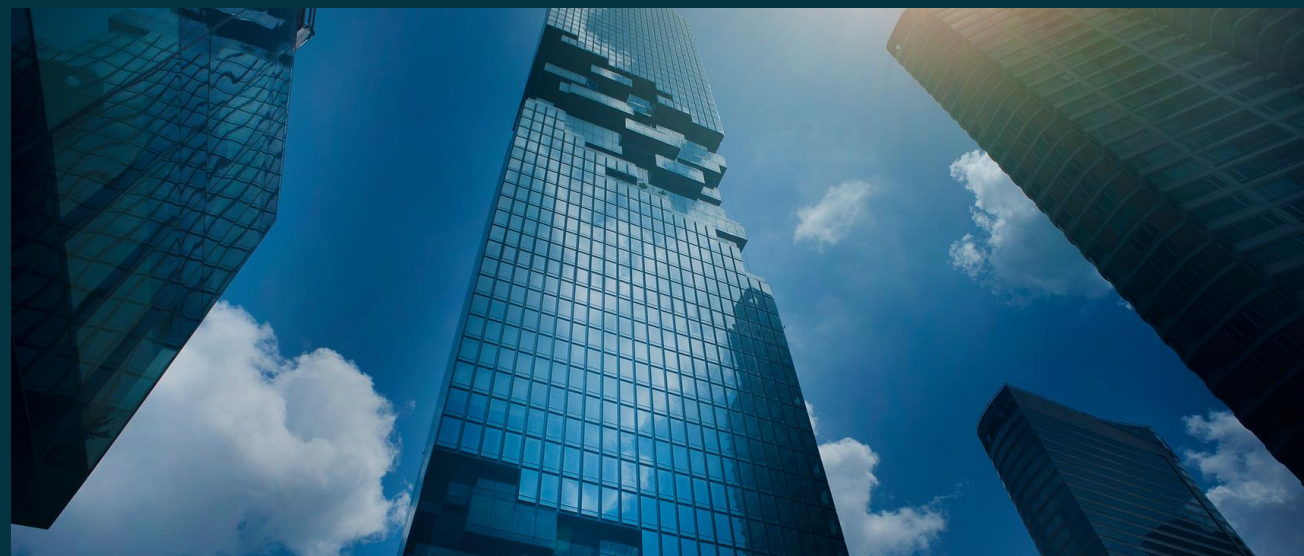
Training is delivered to the targeted group of learners, onsite or through online channels ensure complete knowledge transfer

Evaluate

We utilizes the Kirk-Patrick 4 levels of training evaluation to measure the effectiveness of training results and ROI



THANK YOU



Contact Us



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